



April, 2013

### ***Don't Just Survive... Thrive! Not-for-Profit Workshop May 10***

The Health Council of East Central Florida, Community Foundation of Central Florida, SunTrust, and JoeAndersonSpeaks.com will present ***Don't Just Survive... Thrive!***, an innovation and sustainability workshop for not-for-profit health care organizations in Central Florida on Friday, May 10, 9 A.M. to 4 P.M., Community Room, Second Harvest Food Bank, Mercy Drive and Old Winter Garden Road, Orlando.

You will learn how to:

- Break down the wall of constraints that keeps organizations from introducing creative new ideas into existing business systems,
- Use the “great ISM” to identify ideas that can revolutionize how you serve your clients,
- Adopt leading innovation techniques used by organizations globally to reposition their operations for success during times of great and challenging change,
- Apply at least six new ways used by not-for-profit organizations across the nation to move from grant funding to a more sustainable financial platform.

Presenters include:

- Mark Brewer, President and CEO, Community Foundation of Central Florida,
- Joe Anderson, PhD., Chairman, Vistage International
- David C. Stahl, Group Vice President Business Banking Team Lead, SunTrust

Facilitator:

- Ken Peach, Executive Director, Health Council of East Central Florida

Cost is \$30 per person including coffee, tea and a box lunch. Space is limited. Make your reservation today at <http://www.eventbrite.com/event/6093693401>.

## Health Care and Education Organizations Reduce Supply Expenses

The Health Council of East Central Florida recently affiliated with Premier, the largest health care Group Purchasing Organization (GPO) in the nation, to reduce supply costs for these for-profit and not-for-profit organizations:

- Physician practices
- Ambulatory surgery centers
- Home care agencies
- Community behavioral health providers
- Long-term care
- Diagnostic imaging centers
- Colleges and universities

In 2011, Premier members purchased \$43 billion in supplies, services and equipment including:

- **Medical / surgical and laboratory supplies** – distribution by McKesson
- **Pharmacy** – distribution by McKesson
- **Office supplies and equipment** – custom forms, printing and promotional, general office supplies, copiers and fax machines, filing supplies and systems, uniforms, exam room furniture, physician practice administration, express shipping, background check services, cellular telephone and computer supplies (employee discounts also offered as a staff benefit)
- **Food** – distribution by US Food

There is no cost to join, and decisions on what to purchase through the GPO belong to your organization. The GPO and affiliates receive vendor fees to cover operating expenses.

To determine if your organization qualifies, request the simple application form from the Health Council of East Central Florida. Phone 407.977.1610 or email [kmusselle@hcecf.org](mailto:kmusselle@hcecf.org) for an informational brochure and application. Qualified organizations receive their purchase approval within two weeks.